

## Lawson's Business ByDesign Package for Trading Company

A complete Cloud Enterprise Resource Planning solution for trading companies who are looking to **deliver a high quality of products and services, improve customer satisfaction, improve resource management and profitability as well as Partner Relation.** Lawson offers SAP Business ByDesign solution with a full functionality in Sales management, Service Management, Inventory, Procurement, Finance and account and finally Business Analytic ready for management.

*SAP Business ByDesign provides the best of breed solution, empowering your company to move into the digital age successfully.*

### SAP Business ByDesign benefits

- Increase Revenue
- Improve Decision Making
- Improve Quality of the Services
- Improve Profitability
- Improve Resource Utilization
- Improve Relationships with clients
- Optimized Total Cost of Ownership

#### PACKAGE DETAILS:

- ▶ 1 Entity, 1 Standard Chart of Account
- ▶ Implementation time : 14 to 20 weeks
- ▶ Service package payment only 360,000 THB on a monthly basis for 6 months in total, include Go live support for 2 weeks
- ▶ Subscription Fee for 20 USERS at 100,000 BHT per month

**\*\* terms and conditions apply\*\***

#### Lawson package Thai Localization Components

Detail	Description
<b>VAT code and VAT reports</b>	<b>Support</b> <ul style="list-style-type: none"> <li>- Defer Input VAT for service purchase</li> <li>- Deferral Output VAT deactivation for Service Sales</li> <li>- All necessary information for VAT reporting Invoice</li> </ul>
<b>Withholding Tax Certification and Reports (por ngor dor 3,53)</b>	<b>Support</b> <ul style="list-style-type: none"> <li>- Support WHT certificate print-outs and Withholding Tax Return</li> <li>- Support the case of WHT certification on-behalf</li> <li>- All necessary information for WHT reporting</li> </ul>
<b>Tax Invoice</b>	<b>Support</b> <ul style="list-style-type: none"> <li>- Proper information for Revenue Department</li> <li>- Reference with Credit Memo</li> </ul>
<b>Debit memo</b>	<b>Form</b> <ul style="list-style-type: none"> <li>- Print-out in the template of Debit Memo</li> </ul>
<b>Billing Statement</b>	<b>Support</b> <ul style="list-style-type: none"> <li>- Customer invoice summary cover page</li> </ul>
<b>Official Receipt</b>	<b>Support</b> <ul style="list-style-type: none"> <li>- Print out of all payment receipts for all methods of payment</li> <li>- Support for service sales , tax invoices are issued at payments</li> </ul>
<b>Journal Voucher Form</b>	<b>Support</b> <ul style="list-style-type: none"> <li>- Print-out Journal Vouchers with its running number and necessary information</li> </ul>
<b>Payment Voucher Form</b>	<b>Support</b> <ul style="list-style-type: none"> <li>- Print-out Payment Vouchers with its running number and necessary information</li> </ul>
<b>Receive Voucher Form</b>	<b>Support</b> <ul style="list-style-type: none"> <li>- Print-out Receive Vouchers with its running number and necessary information</li> </ul>

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## Set of Web Service for data interface

Detail	Description
<b>Supplier Invoice Creation</b>	Ability to interface with external system and get data format as required to create Supplier Invoice.
<b>Sales Order Creation</b>	Ability to interface with external system and get data format as required to create Sales Order.
<b>Customer Invoice Creation</b>	Ability to interface with external system and get data format as required to create Customer Invoice.
<b>Journal Entry Transaction</b>	Ability to interface with external system and get data format as required to create Journal Entry.
<b>Bank file for Internet banking</b>	To create bank file for internet banking after payment run, with automatic hash into bank format, ready for use
<b>Exchange rate automatic Retrieve data from Bank of Thailand</b>	Ability to automatic get update daily exchange rate of all type of exchange rate table.



## Business Scenario to be implemented

- Cash and Liquidity Management
- Financial Management
- Fixed Asset Management
- Customer Order Management
- Customer Return Management
- Order-to-Cash
- Procure-to-Pay
- Inventory Management
- Business Analytic Report

## SAP Business ByDesign modules

### Finance and Account

- Accounting
- General Ledger
- Fixed Assets
- Inventory Valuation
- Payables and Receivables
- Cash Management



### Procurement

- Self-Service Procurement
- Sourcing & Contracting
- Purchase Request and Order Management
- Goods & Services Receipts
- Supplier Invoicing



### Marketing and Sales

- Selling Products and Services
- Customer Invoicing



### Logistic

- Inbound Logistics
- Outbound Logistics
- Internal Logistics
- Inventory Management



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